

RESOLUTION NUMBER 25-60

A RESOLUTION OF THE TOWN COUNCIL OF THE TOWN OF FORT MYERS BEACH, FLORIDA, APPROVING THE PURCHASE OF A VALVE EXERCISER FROM E. H. WACHS UTILITY PRODUCTS AS A SOLE SOURCE PROVIDER AND AUTHORIZING THE TOWN MANAGER TO EXECUTE A PURCHASE ORDER IN THE AMOUNT NOT TO EXCEED \$93,185.20; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, Florida Statutes provide that municipalities shall have the governmental, corporate, and proprietary powers to enable them to conduct municipal government, perform municipal functions, and render municipal service, and exercise any power for municipal purposes, except when expressly prohibited by law; and

WHEREAS, Article X of the Town Charter of the Town of Fort Myers Beach empowers the Town to adopt, amend, or repeal such ordinances and resolutions as may be required for the proper governing of the Town; and

WHEREAS, the Town of Fort Myers Beach needs equipment to automate the turning or exercising of water main valves to expedite the action when necessary and minimize damage caused by water main breaks; and

WHEREAS, funding is available in the form of insurance proceeds for the water distribution system, which would be appropriate to use to fund equipment for its maintenance; and

WHEREAS, Section 2-480(c)(1)(a) of the Town of Fort Myers Beach Code of Ordinances provides that when it is in the best interest of the Town of Fort Myers Beach, a contract may be awarded without competition when the town manager, with the recommendation of the finance department director and department director, determines after conducting a good faith review of available sources that there is only one source for the required supply, equipment, service, or construction item; and

WHEREAS, Wachs Utility Products has provided a document certifying that they are the sole provider (source) of the patented “Wachs Valve Maintenance Trailer,” which is the valve exerciser the town needs; and

WHEREAS, it is in the best interest of the residents of the Town of Fort Myers Beach to execute a Purchase Order with Wachs Utility Products in the amount not to exceed \$93,185.20 for a Wachs Valve Maintenance Trailer.

NOW THEREFORE, BE IT RESOLVED BY THE TOWN COUNCIL OF THE TOWN OF FORT MYERS BEACH, FLORIDA, AS FOLLOWS:

Section 1. The above recitals are true, correct, incorporated herein by this reference, and adopted as the legislative and administrative findings of the Town Council.

Section 2. The Town Council hereby approves the sole source purchase from Wachs Utility Products for the Valve Maintenance Trailer in the amount not to exceed \$93,185.20 and authorizes the Town Manager or his designee to execute any documentation related to the purchase order, which is attached hereto as “Attachment A.”

Section 3. The resolution shall take effect immediately upon its adoption by the Town Council of the Town of Fort Myers Beach.

The foregoing Resolution was adopted by the Town Council upon a motion by Vice Mayor Atterholt and seconded by Council Member King, and upon being put to a roll call vote, the result was as follows:

Dan Allers, Mayor	Aye
Jim Atterholt, Vice Mayor	Aye
John R. King, Council Member	Aye
Scott Safford, Council Member	Aye
Karen Woodson, Council Member	Aye

ADOPTED this 3rd day of March 2025 by the Town Council of the Town of Fort Myers Beach, Florida.

FORT MYERS BEACH TOWN COUNCIL


Dan Allers (Mar 12, 2025 14:47 EDT)

Dan Allers, Mayor

ATTEST:



Amy Baker, Town Clerk

APPROVED AS TO FORM AND LEGAL SUFFICIENCY FOR THE USE AND RELIANCE OF THE TOWN OF FORT MYERS BEACH ONLY:


Nathan Sparck (Mar 12, 2025 14:46 EDT)

Vose Law Firm, LLP, Town Attorney

This Resolution was filed in the Office of the Town Clerk on the 12th day of March 2025.

Attachment A



Town of Fort Myers Beach Purchase Requisition

Requested By:	Jeff Hauge
Department:	Water Department

PO No:	
Request Date:	2/12/2025

Vendor Name:	E. H. Wachs Utility Products
Vendor Address:	600 Knightsbridge Parkway, Lincolnshire, Illinois 60069
Vendor Phone:	847-537-8800
Vendor ID (if known):	

Include as much detail as possible to explain why this purchase is needed.

Item Number	Description	Qty	Price	Extended Price
77-000-36	Standard LX (Gas) - VMT (RH) Single Turner Valve Maintenance Trailer	1.00	88,750.00	88,750.00
79-430-20	1 day field training	1	-	-
Delivery		1	4,435.20	4,435.20
				-
				-
Total:				93,185.20

Detailed Description:	Valve exerciser needed to automate the turning/exercising of water main valves, so as to expedite the turning of valves and minimize potential damage caused by water main breaks.
	This equipment will be paid for out of insurance proceeds for the water distribution system.

Account Coding: 13-40-533-64000

Payment Type: Invoice Store Account Pcard Suntrust
(circle one)

Director's Signature: _____

Date: 2.12.25

Required Documents:	Form Included	
\$5000-\$10,000 - 3 verbal quotes	<input type="checkbox"/>	
\$10,000-\$75,0000 - 3 written quotes	<input type="checkbox"/>	
\$75,000-over - Sealed competitive bid**	<input type="checkbox"/>	
**\$35,000-over for FEMA Reimbursable Purchases		
If contract has been awarded, attach contract	<input type="checkbox"/>	
If STA has been approved, attach STA	<input type="checkbox"/>	
Sole source	<input type="checkbox"/>	Yes

Invoices and packing slips must be provided to Finance upon receipt of goods/services.

**Town of Fort Myers Beach
2731 Oak Street
Fort Myers Beach, FL 33931**

Please send invoices to Invoices@fmbgov.com



600 Knightsbridge Parkway, Lincolnshire, Illinois 60069
 (847) 537-8800 | Fax (847) 520-1147
 turnvalves.com

Quotation

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TO: **Vanessa Kraft**
 Town of Fort Myers Beach
 2525 Estero Blvd
 Fort Myers Beach, FL 33931

Date: 2/12/2025
 Quotation Number: HC230333
 Payment Terms: Net 30 Days
 Shipping Terms: FCA Origin
 Valid Through: 4/13/2025
 Estimated Ship Date: 8 Weeks ARO
 Reference: HC219110

E.H. Wachs is pleased to offer the following quotation.

Item Number	Description	Qty	U/M	Unit Price (USD)	Disc%	Line Total (USD)
1	77-000-36 Standard LX (Gas) – VMT (RH): Single turner valve maintenance trailer; includes Wachs 750 Ft/lb (1020 Nm) Extended Reach Valve operator for those preventive maintenance activities, telescoping valve key and Wachs ruggedized TC-100 with GPS controller/datalogger. A 27 HP (20 kW) gasoline powered Kohler overhead cam air cooled engine provides ample power for all contained functions, including an auxiliary HTMA Class II circuit; 10 gallon (38 L) reservoir, fan cooled heat exchanger, continuous duty rated for 8 GPM (30.3 LPM) @ 2,000 PSI (140 bar). A positive displacement blower provides 500 CFM (14.2 cmm)-11" (280mm) Hg vacuum, with spoils containment provided by a 250 (950 L) gallon tank with power hydraulic dump (rear discharge) and latching rear door. Also driven from the common power train is a 2.5 GPM (9.5 LPM) @ 3000 PSI (210 bar) pressure washer system with 3 gallon (11.4 L) anti-freeze tank and 95 gallon (360 L) water tank. Includes 2-1/2" (63.5mm), 1-1/4" (31.75mm) & 7/8" (22mm) suction wands and one each short and long wash-down guns. The LX package bundles the service light bar with arrow board, 45' (14 M) auxiliary hydraulic hose reel for operation of hydraulic power tools & Bluetooth tethering module (installed in ERV-750) for wireless communication between the exerciser and Controller/Data Logger and 24" (61cm) X 18" (46cm) x 18" (46cm) aluminum job box.	1	EA	88,750.00		88,750.00
2	79-430-20 Field training - 1 day program. Training topics range from field operation of the mechanical systems like hydro-excavation and Valve operator; to training of computerized controllers and preventive maintenance software like VITALS. Field crews and participants will be shown, in detail, standard procedures for safe and efficient operation and use of valve maintenance tools.	1	EA	2,495.00	100.0%	0.00
3	DELIVERY Pool Delivery Rate (Per Mile) with a minimum of 300 miles. Rate calculated is 1344.00 MILE from Lincolnshire, IL to final destination.			3.30		4,435.20
Total (USD)						\$93,185.20

Note: Shipping is an estimate and will be adjusted upon departure.

We will prepay and add shipping charges to your order, or we can ship collect via your choice of carrier service. If you have any questions please feel free to call Hassan Cruz at 847-778-8824 or call me at 847-484-2611.

If you are tax exempt, please supply your identification number and certificate with your order. If your exempt number is not on file, tax will be added to your invoice.

Please reference this quote number when placing your order. Thank you.

Leanne Sanchez
 Technical Sales Representative
 847-484-2611
 leanne.sanchez@ehwachs.com

Sales of E.H. Wachs products and services are expressly limited to and made conditional on acceptance of its current Terms and Conditions of Sale, found at ehwachs.com ("Terms"). Any additional or different terms are hereby rejected. Commencement of work by E.H. Wachs or acceptance of delivery of products by you constitutes your acceptance of the Terms.

January 15, 2024

To whom it may concern,

This letter serves as a Sole Source document for the EH Wachs Valve Maintenance Trailer (VMT) and for the EH Wachs Valve Maintenance Skids (VMS) products including Hydro Excavation versions Designed, Engineered, and Manufactured by EH Wachs Utility Products, at 600 Knightsbridge Pkwy Lincolnshire, Illinois 60069.

Our unique VMT/VMS products have been awarded multiple US Patents:

- Position Locking System for valve operating system Patent number 9,523,443
- Dual Arm Valve Operating Machine Patent number 9,038,667
- Vehicle Mountable Arm for valve operating machine Patent number 8,025,078
- Positioning System for valve operating system Patent number 9,188,240
- Computer Controlled System for controlling valve machine (Expired)
- Sliding Valve Operator (Expired)

In North America Regional Distribution is through Direct Regional Account Managers or Exclusive Dealers; in your territory Hassan A. Cruz is the only outlet to purchase these products and be provided OEM support.

Thank you for your consideration

At your service,



John R Gruntfest
North America Sales Manager
Wachs Utility Products